The InterTalk Advantage

WHY CHOOSE INTERTALK?

With so many console vendors dotting the radio communications landscape, selecting the right dispatch console for your agency can be a daunting task. There are many considerations when choosing the right product 'fit' for your team, and it is easy to simply gravitate toward the vendor with the best marketing package or largest sales team - however, these elements have no bearing on the performance of your console system after it has been installed. You need a powerful, reliable, and scalable system that will provide trouble-free performance over many years, with support directly from the team of engineers and developers who designed and built the system.

This is the InterTalk advantage: We excel as an ideal partner for your radio communications systems and console subsystems, and design each product based on your exact requirements, not a pre-supposed solution that gets you 'most of the way' there.

1 — InterTalk's Integrated Dispatch and Control Console System is simply a superior piece of communications equipment

- InterTalk specializes in consoles that satisfy real-world requirements - this is what we do as our core business, not as a sideline to support radio equipment sales.
- InterTalk recognizes the vital role the console plays in communications systems, and the challenges faced by the dispatchers and first responders that operate them.
- InterTalk's consoles have always focused on supporting the integration and interoperability of different radio and telephone systems to satisfy real operational needs.

2 — InterTalk's console infrastructure is vendor-neutral, and is fully compliant with P25 and other digital protocols

- As a console provider to many industries, and as a member of the P25 Technology Interest Group, North American TETRA Forum, and the Telecommunications Industry Association (TIA), InterTalk is committed to true radio system interoperability, now and into the future.

3 — As a privately-held firm, InterTalk is in business for our customers, not shareholders

- InterTalk is committed to supporting our customers' vision with exact-fit engineering, not "one-size-fits-all" systems.
- As a development partner, InterTalk believes that the customer's requirements are paramount, and supersede any commercial product specification or interest.

4 — InterTalk is focused on the challenge at hand, not the next opportunity

- In supporting a customer's vision for their console equipment, InterTalk is not seeking to trap the customer with proprietary interfaces or features.
- In more than 25 years of business, InterTalk has never issued an end-of-life notice for our equipment. As a radio agnostic, fully independent manufacturer, we stand behind our products 100%, from start to finish.

The InterTalk Advantage

VANTAGE DISPATCH CONSOLE SYSTEM GIVES YOU...

Exact-fit engineering. We listen to your agency's needs, and get you the solution you want - no 'take it or leave it' system architecture. InterTalk provides tailored radio command and control products that do what you need.

99.999% redundancy. With InterTalk, it is easy to achieve those "Five 9s". InterTalk can detect issues on the system's edge within 1 second, and provides best-in-industry backup recovery time.

Truly integrated voting system. InterTalk does not require a 3rd party voter, meaning one less manufacturer and piece of hardware to integrate. Voter can be deployed at the remote edge of your radio sites, which feeds far more precise measurements to our voting algorithm.

Truly integrated steering system. Only InterTalk offers transmitter steering built into the system. The integrated voter controls which radio sites are selected as transmit sites (determined by the voted site, as well as measurements received from any other receiving site).

Seamless logging recorder. InterTalk offers Transcript, its archival logging recorder. Transcript does no transcoding: audio is digitized at the network edge, providing unparalleled voice clarity and reduced risk of audio loss versus 'the other guys'.

Workload sharing. InterTalk's system provides workload sharing across geo-diverse, network-connected locations. The benefit? Lower equipment and maintenance costs per user with streamlined equipment needs.

VALUE-ADDS FOR YOUR AGENCY

Quality commitment. InterTalk is committed to quality assurance and data security, with our **ISO 9001** (Quality Management) and **ISO 27001** (Data Security) certifications

We are console specialists. Our ongoing focus is making the best possible console system - it is our core product, not a sideline business to support the sale of any other products.

Direct factory support. InterTalk offers 24/7 support for our product line direct from the factory, with technicians and engineers who have designed and built the system - no call center support here!

Reduced total cost of ownership. With so many integrated features (like our voter, transmitter-steerer, logging recorder, and more), your agency will enjoy economic and physical space savings over the life of your investment - reduced hardware, parts, integrations, power consumption, and 3rd party manufacturers to deal with means that InterTalk is your most cost-effective console manufacturer, period.

NSF

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Registered to
ISO 9001 and ISO 27001

INDUSTRY MEMBERSHIPS

P25 · DIGITAL WIRELESS · SANS FIL NUMÉRIQUE · INALÁMBRICO DIGITAL

North America TETRA FORUM · TETRA

DMR DIGITAL MOBILE RADIO ASSOCIATION

NXDN™ Next Generation Digital Narrowband

APCO International®

UTC Utilities Technology Council

TIA ADVANCING GLOBAL COMMUNICATIONS